## **Nebraska State Energy Sector Partnership**

# Metro Regional Project Team syNErgy Proposal

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#### **Section 1: Project Overview and Approach**

The Metro Regional Project Team respectfully submits this proposal to enhance workforce development and provide training opportunities related to the renewable energy sector in the Metro region of Nebraska. The Metro region has a renewable energy focus of Green Construction and Energy Efficiency. This focus is in direct correlation with the renewable energy assets and opportunities that exist in the Metro area.

The Metro project will be administered through the local One-Stop Career Centers located in Omaha and Lincoln. Current partnerships within the local One-Stop Career Centers will aide in the implementation of the Metro project. The local Workforce Investment Act (WIA) system and infrastructure will be mirrored for the Metro project. syNErgy case managers will have direct communication with the WIA case managers and Career Center staff that will serve as a resource for recruiting potential syNErgy participants. Other projects operating within the Metro area have been identified as partners, including the Pathways Out of Poverty program in Lincoln, and the Omaha Lincoln Retrofit Ramp-up (OLRR) weatherization project funded through the US Department of Energy (DOE).

Metro training opportunities to develop and enhance workforce development in the green construction and energy efficiency field include: basic skill "boot camps" for entry level and pre-employment participants; Occupational Skills Trainings which include certificate programs; On the Job Trainings (OJTs) with local employers; Apprenticeship and Pre-Apprenticeship programs; Internships, both paid and unpaid, to allow students to gain "real world" experience with employers; and Customized Trainings to meet the specific needs of local employers in the Metro area. In order to carry out these training opportunities, the Metro Regional Project Team divided the syNErgy resources and responsibilities between Lincoln and Omaha. Lincoln is responsible for one-third of the resources and outcomes, and Omaha is responsible for two-thirds of the resources and outcomes. The goal of the Metro syNErgy project is to provide participants with the skills necessary to obtain and maintain employment in the green construction and energy efficiency market, both today and in the future.

#### Section 2: Work Plan

#### a. Comprehensive Workforce Services (Outreach, Recruitment, Assessment)

The One-Stop Career Centers and industry employers will be direct assets in the areas of outreach and recruitment. Business Service Representatives (BSRs) located in the local Career Centers will assist with employer outreach, recruitment and engagement for the Metro syNErgy project. syNErgy case managers will be responsible for participant outreach and recruitment. To maximize the potential for recruitment and outreach various forms of media/communications will be utilized. These techniques include but are not limited to electronic transmissions through phone or email, print media to include potential correspondence to adjacent programs, and word of mouth medium between employers and project affiliates. Current recruitment strategies for WIA and similar programs will be utilized. syNErgy recruitment will extend beyond these strategies to target unemployed individuals who meet the "priority populations" outlined in the SESP Request for Proposal. This will be accomplished by coordinating with other agencies and organizations that currently serve these priority populations. syNErgy will also target high-skilled unemployed workers who closely resemble "incumbent workers" because of their significant work history in the construction or energy industries. Labor Unions will be a key resource for targeting the high-skilled unemployed population. Industry organizations and NDOL's Rapid Response/Layoff Report will also be utilized to target unemployed individuals with skills related to this project's focus.

The Workforce Investment Act (WIA) systems and infrastructure will be mirrored for the Metro syNErgy project. WIA style case management, which includes a "wrap-around" service strategy, will be implemented to provide syNErgy participants the intensive case management necessary to successfully complete a training program. All syNErgy participants will be assessed to determine the best and most appropriate service strategy for their training. Unemployed workers will receive the same assessments that the local WIA programs provide, including basic skills assessments for Reading and Math.

#### **b.** Training Opportunities

	LEED	Building Information Modeling (BIM)	Building Science
Energy Focus	Green Construction/Energy Efficiency	Green Construction/Energy Efficiency	Green Construction/Energy Efficiency
New or Existing	Existing	Existing	New
On-line?	Yes	No	No
Type of Activity	Classroom; Incumbent	Classroom; Incumbent	Classroom; Incumbent
Incumb./ Unemp/ Both	Incumbent	Incumbent	Incumbent
Training Provider(s)	AGC Building Chapter; SCC	AGC Building Chapter & Other partners	MCC
Pre-requisites	Building/construction/electrical experience or two-year college degree in related field	Professional experience; sequence starting with BIM 101	Building/construction/electrical experience or two-year college degree in related field
Certificate/ License/ Credential	LEED Certified	CEU; leads to BIM credential	Certificate
Total Hours	16	24	16
Length of Time	2 days	3 days	2 days
# of Sessions	15	8	2
Enrollment Timeline	7 times year one; 8 times year two	4 times per year	1 time per year
Trainees/Session	6	5	30
Total Trainees	90	40	60
Cost/Participant	\$389	\$238	\$396
Total Training Cost	\$35,010	\$9,520	\$23,760
Expected Wage/Hr	\$16 - \$20	\$20	\$18

	Weatherization	Energy Auditor	Solar PV (Photovoltaic)	
Energy Focus	Green Construction/Energy Efficiency	Green Construction/Energy Efficiency	Green Construction/Energy Efficiency	
New or Existing	New	New	New	
On-line?	No	No	No	
Type of Activity	Classroom	Classroom; Incumbent Worker	Classroom; Incumbent Worker; Customized	
Incumb./ Unemp/ Both	Both	Both	Incumbent	
Training Provider(s)	MCC	SCC; MCC; NJATC; Association of Energy Engineers	NJATC	
Pre-requisites	Green Boot Camp	Varies for Training Provider: Boot Camp; Weatherization I & II	Journeyman/Apprentice	
Certificate/ License/ Credential	OSHA 10; First Aid; Lead Safe (RRP), Weatherization Completion	Certificate	Certificate of completion, could lead to NABCEP or other national credential	
Total Hours	40	40	24	
Length of Time	1 week	1 week	3 days	
# of Sessions	6	10	2	
Enrollment Timeline	3 times per year	5 times per year	1 time per year	
Trainees/Session	15	13	12	
Total Trainees	90	130	24	
Cost/Participant	\$665	\$731	\$1,188	
Total Training Cost	\$59,850	\$95,030	\$28,512	
Expected Wage/Hr	\$12	\$14	\$24	

	Boot Camps	Pre-Apprenticeships	Apprenticeships	
Energy Focus	Green Construction/Energy Efficiency Green Construction/Energy Efficiency Green Construction/Energy		Green Construction/Energy Efficiency	
New or Existing	New	Existing	Existing	
On-line?	No	No	No	
Type of Activity	Classroom	Classroom; OJT; Customized Training	Apprenticeship; OJT; Classroom	
Incumb./ Unemp/ Both	Unemployed	Unemployed	Unemployed	
Training Provider(s)	Steamfitters; SCC; MCC	Steamfitters; IBEW	Steamfitters; IBEW	
Pre-requisites	Basic Reading and Math	Boot Camp	High School Diploma/GED	
Certificate/ License/ Credential	OSHA 10; First Aid, Lead Safe RRP; Intro to the Trades, Green Construction Basics	Certificate	Various (depending on the apprenticeship pursued): Welding/Rigging/Med-Gas/UA Star OSHA 30/CPR-Safety/Omaha Steam Iowa State Hydronic-HVAC-Elect.	
Total Hours	80	96	247/year	
Length of Time	2 weeks	1 year	varies depending on apprenticeship	
# of Sessions	20	2	1	
Enrollment Timeline	10 times per year	1 time per year	1 time per year	
Trainees/Session	10	5	4	
Total Trainees	200	10	4	
Cost/Participant	\$1,425	\$3,714	\$8,549	
Total Training Cost	\$285,000	\$37,140	\$34,196	
Expected Wage/Hr	\$10	\$12	49% of Journeyman Scale	

	Green Systems Support	Air Quality	Sustainability
Energy Focus Green Construction/Energy Efficiency Green Construction/Energy Efficiency		Green Construction/Energy Efficiency	Green Construction/Energy Efficiency
New or Existing	Existing	Existing Existing Existing	
On-line?	No	Yes	Yes
Type of Activity	Classroom; Incumbent Worker	Classroom; Incumbent Worker	Classroom; Incumbent Worker
Incumb./ Unemp/ Both	Incumbent Worker	Incumbent Worker	Incumbent Worker
Training Provider(s)	Steamfitters; SCC		
Pre-requisites	Varies	Professional Experience or related degree	Professional Experience or related degree
Certificate/ License/ Credential	cense/		Certificate
Total Hours	32	32	60; 110
Length of Time	4 days	4 days	2 weeks; 6 months
# of Sessions	8	2	2
Enrollment Timeline	4 times per year	1 time per year	1 time per year
Trainees/Session	8	5 - 6	10
Total Trainees	64	11	20
Cost/Participant	\$147	\$1,581	\$1,423
Total Training Cost	\$9,408	\$17,391	\$28,460
Expected Wage/Hr	\$18	\$20	\$22

	Instrumentation	Certified Green Supply Chain Prof.	Energy Generation Operation
Energy Focus	Green Construction/Energy Efficiency	Green Construction/Energy Efficiency	Green Construction/Energy Efficiency
New or Existing	New	Existing	Existing
On-line?	No	Yes	No
Type of Activity	Classroom; Incumbent Worker	Classroom; Incumbent	Classroom
Incumb./ Unemp/ Both	Both	Incumbent	Unemployed
Training Provider(s)	NJATC; SCC	SCC	SCC
Pre-requisites	Professional Experience; related degree; Journeyman/Apprentice	Basic Reading and Math	High School Diploma/GED
Certificate/ License/ Credential	Certificate	Certificate	Associates Degree
Total Hours	36	60	full time
Length of Time	1 week	up to one year	18 months
# of Sessions	8	4	1
Enrollment Timeline	4 times per year	2 times per year	1 time
Trainees/Session	7	2	5
Total Trainees	56	8	5
Cost/Participant	\$624	\$1,515	\$5,130
Total Training Cost	\$34,944	\$12,120	\$25,650
Expected Wage/Hr	\$24	\$18	\$14

	Energy Management	Safety Trainings	Welding
Energy Focus	nergy Focus Green Construction/Energy Efficiency Green Construction/Energy Efficiency Green Construc		Green Construction/Energy Efficiency
New or Existing	Existing	Existing	Existing
On-line?	Yes	Yes	No
Type of Activity	Classroom Training; Incumbent Worker	Classroom; Customized	Classroom; Incumbent Worker
Incumb./ Unemp/ Both	Incumbent	Both	Both
Training Provider(s)	American Public Power Association; Association of Energy Engineers	; Steamfitters; IBEW; SCC Steamfitters; SCC	
Pre-requisites	Professional Experience Required	Basic Reading and Math	Varies for each level of training
Certificate/ License/ Credential	Certificate; CEU credit; PDH credit	OSHA card; Certificate	Certificate
Total Hours	24	24	48 - 640
Length of Time	3 days	3 days	8 - 16 weeks
# of Sessions	11	6	4
Enrollment Timeline	5 times per year	3 times per year	2 times per year
Trainees/Session	2	10	8
Total Trainees	22	60	32
Cost/Participant	\$1,727	\$380	\$861
Total Training Cost	\$37,994	\$22,800	\$27,552
Expected Wage/Hr	\$25	\$12	\$16

	HVAC	Work-Type Experiences	See Attachmen
Energy Focus	Green Construction/Energy Efficiency	Green Construction/Energy Efficiency	
New or Existing	Existing	New	of Individual T
On-line?	No	No	will be fund
Type of Activity	Classroom; Incumbent Worker; Customized	OJT, Internships, Work Experiences	
Incumb./ Unemp/ Both	Both	Unemployed	
Training Provider(s)	SCC; OPPD	SCC; MCC; local employers	
Pre-requisites	Building/construction/electrical experience or two-year college degree in related field	Basic Reading & Math	
Certificate/ License/ Credential	Certificate	none	
Total Hours	16 or 335	varies	
Length of Time	2 days or 10 weeks	varies	
# of Sessions	6	TBD	
Enrollment Timeline	3 times per year	on-going	
Trainees/Session	12	TBD	
Total Trainees	74	TBD	
Cost/Participant	\$616	varies	
Total Training Cost	\$45,584	\$67,192	
Expected Wage/Hr	\$17	\$12	

See Attachment 1 for the complete listing
of Individual Training Opportunities that
will be funded through this project.

### **Metro Training Opportunities Unemployed and Incumbent Worker Budget and Enrollments**

U = Unemployed Worker I = Incumbent Worker

A)	LEED				90	\$35,008
		U worker	U cost	I worker	I cost	
	Lincoln	0	\$0	30	\$11,669	
	Omaha	0	\$0	60	\$23,339	_
	Total	0	\$0	90	\$35,008	_
D)	Duilding Informs	tion Madalina			40	Ć0 F01
B)	Building Informa	U worker	U cost	I worker	40 I cost	\$9,501
	Lincoln	0 worker	\$0	1 Worker 15	\$3,563	
	Omaha	0	\$0 \$0	25	\$5,505 \$5,938	
						=
	Total	0	\$0	40	\$9,501	
C)	<b>Building Science</b>				60	\$23,750
		U worker	U cost	I worker	I cost	
	Lincoln	0	\$0	0	\$0	
	Omaha	0	\$0	60	\$23,750	=
	Total	0	\$0	60	\$23,750	_
- •						
D)	Weatherization				90	\$59,850
D)		U worker	U cost	l worker	I cost	\$59,850
D)	Lincoln	0	\$0	0	l cost \$0	\$59,850
D)	Lincoln Omaha	0 30	\$0 \$19,950	0 60	l cost \$0 \$39,900	\$59,850
D)	Lincoln	0	\$0	0	l cost \$0	\$59,850 <u>-</u>
D)	Lincoln Omaha	0 30	\$0 \$19,950	0 60	l cost \$0 \$39,900	\$59,850 - \$95,000
	Lincoln Omaha Total	0 30	\$0 \$19,950	0 60	l cost \$0 \$39,900 \$39,900	<del>-</del>
	Lincoln Omaha Total	0 30 30	\$0 \$19,950 \$19,950	0 60 60	1 cost \$0 \$39,900 \$39,900	<del>-</del>
	Lincoln Omaha Total Energy Auditor	0 30 30 U worker	\$0 \$19,950 \$19,950 U cost	0 60 60 I worker	cost   \$0   \$39,900   \$39,900   130   cost	<del>-</del>
	Lincoln Omaha Total Energy Auditor Lincoln	0 30 30 U worker 15	\$0 \$19,950 \$19,950 U cost \$10,961	0 60 60 I worker 20	l cost \$0 \$39,900 \$39,900 <b>130</b> I cost \$14,616	<del>-</del>
E)	Lincoln Omaha  Total  Energy Auditor  Lincoln Omaha  Total	0 30 30 U worker 15 25	\$0 \$19,950 \$19,950 U cost \$10,961 \$18,269	0 60 60 I worker 20 70	l cost \$0 \$39,900 \$39,900 130 I cost \$14,616 \$51,154 \$65,770	= \$95,000 =
	Lincoln Omaha  Total  Energy Auditor  Lincoln Omaha	0 30 30 U worker 15 25 40	\$0 \$19,950 \$19,950 U cost \$10,961 \$18,269 \$29,230	0 60 60 I worker 20 70 90	l cost \$0 \$39,900 \$39,900 130 l cost \$14,616 \$51,154 \$65,770	<del>-</del>
E)	Lincoln Omaha  Total  Energy Auditor  Lincoln Omaha  Total  Solar	0 30 30 U worker 15 25 40 U worker	\$0 \$19,950 \$19,950 U cost \$10,961 \$18,269 \$29,230 U cost	0 60 60 I worker 20 70 90	l cost \$0 \$39,900 \$39,900 130 l cost \$14,616 \$51,154 \$65,770	= \$95,000 =
E)	Lincoln Omaha Total  Energy Auditor  Lincoln Omaha Total  Solar  Lincoln	0 30 30 U worker 15 25 40 U worker	\$0 \$19,950 \$19,950 U cost \$10,961 \$18,269 \$29,230 U cost \$0	0 60 60 I worker 20 70 90	l cost \$0 \$39,900 \$39,900 130 l cost \$14,616 \$51,154 \$65,770 24 l cost \$0	= \$95,000 =
E)	Lincoln Omaha  Total  Energy Auditor  Lincoln Omaha  Total  Solar	0 30 30 U worker 15 25 40 U worker	\$0 \$19,950 \$19,950 U cost \$10,961 \$18,269 \$29,230 U cost	0 60 60 I worker 20 70 90	l cost \$0 \$39,900 \$39,900 130 l cost \$14,616 \$51,154 \$65,770	= \$95,000 =

G)	<b>Boot Camps</b>				200	\$285,000
	·	U worker	U cost	I worker	I cost	
	Lincoln	65	\$92,625	0	\$0	
	Omaha	135	\$192,375	0	\$0	_
	Total	200	\$285,000	0	\$0	=.
H)	Pre-Apprentices	nips			10	\$37,136
		U worker	U cost	I worker	I cost	
	Lincoln	3	\$11,141	0	\$0	
	Omaha	7	\$25,995	0	\$0	=
	Total	10	\$37,136	0	\$0	
- 11	Ammonticachina				4	¢24.400
I)	Apprenticeships	U worker	U cost	I worker	I cost	\$34,196
	Lincoln	1	\$8,549	o o o	\$0	
	Omaha	3	\$8,349 \$25,647	0	\$0 \$0	
						=
	Total	4	\$34,196	0	\$0	
J)	Green Systems S	upport			64	\$9,405
		U worker	U cost	I worker	I cost	
	Lincoln	0	\$0	44	\$6,466	
	Omaha	0	\$0	20	\$2,939	_
	Total	0	\$0	64	\$9,405	
K)	Air Quality				11	\$17,394
K)	All Quality	U worker	U cost	I worker	l cost	717,337
	Lincoln	0	\$0	8	\$12,650	
	Omaha	0	<b>\$</b> 0	3	\$4,744	
	Total	0	\$0	11	\$17,394	=
	10141	Ü	φ0	11	Ψ17,33 T	
L)	Sustainability				20	\$28,462
		U worker	U cost	I worker	I cost	
	Lincoln	0	\$0	8	\$18,962	
	Omaha	0	\$0	12	\$9,500	=
	Total	0	\$0	20	\$28,462	
M)	Instrumentation				56	\$34,962
,		U worker	U cost	I worker	l cost	, J ., J . J .
	Lincoln	4	\$2,498	32	\$19,978	
	Omaha	4	\$2,498	16	\$9,988	
	Total	8	\$4,996	48	\$29,966	=
			• •		. ,	

N)	Certified Green	Supply Chain P	rofessional		8	\$12,122
		U worker	U cost	l worker	I cost	•
	Lincoln	0	\$0	8	\$12,122	
	Omaha	0	\$0	0	\$0	_
	Total	0	\$0	8	\$12,122	<b>=</b> .
0)	<b>Energy Generati</b>	on Operation			5	\$25,650
		U worker	U cost	I worker	I cost	
	Lincoln	5	\$25,650	0	\$0	
	Omaha	0	\$0	0	\$0	=
	Total	5	\$25,650	0	\$0	
<b>D</b> /	Fragge Managan				22	¢20,000
P)	Energy Manager	U worker	U cost	l worker	l cost	\$38,000
	Lincoln	0 Worker	\$0	0	\$0	
	Omaha	0	\$0 \$0	22	\$38,000	
	Total	0	\$0 \$0	22	· ·	=
	TOTAL	U	ŞU	22	\$38,000	
Q)	Safety Trainings				60	\$22,800
		U worker	U cost	I worker	I cost	
	Lincoln	5	\$1,900	15	\$5,700	
	Omaha	15	\$5,700	25	\$9,500	_
	Total	20	\$7,600	40	\$15,200	_
R)	Welding				32	\$27,550
N	weiuiiig	U worker	U cost	l worker	l cost	327,330
	Lincoln	8	\$6,888	12	\$10,331	
	Omaha	2	\$1,721	10	\$8,610	
	Total	10	\$8,609	22	\$18,941	=
		10	φο,σσσ		Ψ10,3 .1	
S)	HVAC				74	\$45,599
		U worker	U cost	I worker	I cost	
	Lincoln	4	\$2,465	20	\$12,324	
	Omaha	0	\$0	50	\$30,810	=
	Total	4	\$2,465	70	\$43,134	
T)	Work-Type Expe	riences			TBD	\$67,192
-,	, , , , , , , , , , , , , , , , , , ,	U worker	U cost	I worker	l cost	7 )
	Lincoln	TBD	\$5,719	0	\$0	
	Omaha	TBD	\$61,473	0	\$0	
	Total	TBD	\$67,192	0	\$0	=
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#### c. Supportive Services

Supportive services may be provided to Metro syNErgy participants who are unable to obtain such services from other providers in the community. These services may only be provided after it has been determined that such services are necessary to enable the participant to participate in syNErgy training or employment opportunities. Coordination between the syNErgy case manager and other partners, such as WIA, must take place to determine the availability of supportive services from sources other than the Metro syNErgy project. To the greatest extent possible, syNErgy participants will be co-enrolled in programs that can leverage supportive service funds, such as WIA.

When supportive service funds cannot be leveraged, the syNErgy case manager will assess the participant's need for supportive services, document the results of the assessment, and document the provision of such services. Supportive services cost and time limitations will mirror those of the local WIA service provider; in some instances these limitations may be exceeded with the approval of the State syNErgy Program Coordinator. The cost limitation includes all supportive services provided during the participant's enrollment in syNErgy and those supportive services provided to the participant as part of follow up after exit. The cost of direct payment or reimbursement to clients for supportive services will be the actual costs incurred up to the maximum amount allowed. The cost of supportive services must be both reasonable and competitive in price. Assistance for allowable supportive services includes, but is not limited to:

- Transportation: Includes costs for items such as mileage reimbursement, basic car repairs, car liability insurance, bus, or other transportation fees.
- Childcare: May be provided by a licensed day care provider to clients who are not able to participate in syNErgy without such assistance.
- Protective clothing, eyewear, tools, equipment: These items may include eyewear, steel-toed shoes, work related or training related tools and equipment, uniforms, etc. If these items are required under the training program curriculum (included in the course syllabus), they become training costs, not supportive service costs.

• **License, Test and Application fees**: For the payment of such fees as they pertain to training or employment opportunities in the renewable energy field.

Metro syNErgy case managers will assist participants in finding linkages, referrals, and information about the availability of supportive service assistance not provided or funded by the Metro syNErgy project. Such services may include: food stamps, temporary assistance for needy families (TANF), veteran's assistance funds, financial assistance for education, county public assistance funds, etc.

#### d. Performance, Placement & Retention

The Metro syNErgy project relies on established partnerships with the local One-Stop Career Centers to meet the performance outcomes outlined below. The Metro syNErgy project will partner with the Career Center's Wagner Peyser staff, most notably Business Service Representatives (BSRs), to utilize their employer contacts for possible job placement opportunities. The Metro project will also utilize the Nebraska Department of Labor's new webbased Management Information System (MIS), NEworks. NEworks will allow for case management, participant tracking, resume development, job search and follow up services. By utilizing NEworks, syNErgy participants will have the ability to search and apply for numerous renewable energy employment opportunities either on their own, or with the assistance of their case manager. For retention, part of the "Intensive Case Management" service model is to continue services and contact with participants after they have completed training and obtained employment. This strategy allows for a greater success rate for participants who may not have immediate success in their new employment opportunities.

The Metro Regional Project Team has a number of employers who were engaged in the planning process for this project, including: *American Energy Auditors, Black Hills Energy, Hearthstone Homes, Johnson Controls, Kiewit Building, Lincoln Electric Systems, Omaha Public Power District, and Sanwick Remodeling*. While the Metro proposal does not include letters of commitment from local industry employers, the syNErgy Service Provider and Training Providers will continue to foster employer involvement throughout the life of this project. Employer incentives, such as the Work Opportunity Tax Credit (WOTC), On the Job Trainings (wage reimbursement), Customized Trainings for employers with specific workforce needs, and

student Internship opportunities will be marketed to potential employers. The Omaha Lincoln Retrofit Ramp-up (OLRR) project is not an employer, but OLRR does have the ability to impact the green construction and energy efficiency market by creating a demand for high skilled individuals. The Metro syNErgy project is partnering with OLRR to determine how best to maximize the training opportunities offered through syNErgy so they can lead to employment and job retention in the area.

The Metro syNErgy project has an "Entered Employment" goal of 80% for Unemployed Workers; and an "Average Earnings" goal of \$12 per hour for Unemployed Workers and \$18 per hour for Incumbent Workers. There is no Entered Employment goal for Incumbent Workers because they are already employed in the construction or energy industry. The difference in Average Earnings goals for Incumbent Workers and Unemployed Workers is due to the fact that the Incumbent Workers will most likely be earning Experienced Level Wages when they start their syNErgy training, and will be poised to earn an even higher salary after their renewable energy training. Unemployed Workers will most likely start earning Entry Level Wages once they obtain employment in the green construction or energy efficiency field.

The Metro region's Planned Performance Outcomes (see Attachment 2) are based on the percentage of syNErgy training funds the Metro region received for the syNErgy project; \$1.2 million out of a statewide total of \$2.6 million in training funds is 46%. Based on this percentage, the Metro region is assuming responsibility for 46% of the Statewide Planned Performance Outcomes. Within the Metro region, the training funds and performance outcomes have been divided between the Lincoln and Omaha areas, with Lincoln receiving one-third of the funds (\$400,000) and Omaha receiving two-thirds of the funds (\$800,000). Each city also has responsibility for the equivalent percentage of Metro Planned Performance Outcomes as indicated below.

#### e. Sustainability Plan

Training opportunities for the Metro syNErgy project were developed in coordination with local training providers. The inclusion of employers and training providers during the planning process allowed for the development of a project based on current and future energy efficiency demands in the Metro workforce. The Metro syNErgy project has established agency

and program partnerships that will exist beyond the life of the grant. Relationships between employers, training providers and program service providers will be maintained to assist new job seekers, students, etc.

The Metro syNErgy project focuses on new and emerging industry opportunities related to energy efficiency. The recent Greater Lincoln Regional Innovation Grant (RIG) process identified target industries and niche sectors in a 12 county area of Southeast Nebraska. Through roundtable discussions with community stakeholders, a review of industry growth patterns, and an understanding of the region's current assets, five target industry opportunities were identified: Advanced Manufacturing, Health Services, Agriculture & Life Sciences, Transportation & Logistics, and Business Services & Information Technology. These industries demonstrate potential for long-term economic growth. Renewable energy was identified as a niche sector within several broader targets, primarily Advanced Manufacturing, Transportation & Logistics, and Agriculture & Life Sciences. By using the collaborative education, economic and workforce development network established by the RIG, the syNErgy training opportunities will be available throughout the Southeast Community College area. As the RIG results indicate, these renewable energy opportunities and assets will continue after the completion of the Metro syNErgy project.

#### **Section 3: Organizational Structure**

The Metro syNErgy project will be housed out of the One-Stop Career Centers in Lincoln and Omaha. The resources and responsibilities for the Metro project have been divided between the Lincoln and Omaha areas. Each area will house one Full Time Equivalent (FTE), or "case manager" position for syNErgy. In addition to the 2 FTEs that the Metro region will hire to implement the syNErgy project, the Metro area will have an assigned syNErgy State Program Coordinator to provide technical assistance and act as the administrative entity for the Metro project. The syNErgy State Program Coordinator will not be funded through the Metro region's \$1.2 million.

The syNErgy case managers will mirror the case management strategies of the local WIA program. Training and technical assistance regarding syNErgy enrollment procedures and other syNErgy requirements will be provided to the syNErgy case managers. The Lincoln area case manager will be hired through the City of Lincoln, and the Omaha area case manager will be hired through Nebraska Department of Labor. syNErgy case managers will be employees of these agencies, and will follow the organizational structure of their hiring agency.

Due to the high number of individuals that will be served through this project, the syNErgy case managers will be responsible for the case management of unemployed workers. The syNErgy State Program Coordinator will be responsible for the Incumbent Worker population. As such, the duties and services that case managers will provide to syNErgy participants that are not receiving "Incumbent Worker" training include, but are not limited to:

Outreach; Recruitment; Basic Skills Assessment (reading, math, etc.); Technical Skills
Assessment; Interest Area Assessment; Individual Employment Plan development;
Outline Training Opportunities; Coordinate Training enrollment; Process Training
Expenses; Coordinate enrollment with partner programs; Leverage partner resources for
client expenses; Eligibility determination; Enrollment documentation, paperwork,
verification; Career Guidance; Job Search; Job Placement; OJT development &
coordination (contracts, wage reimbursement, etc.); Participant Tracking (NEworks)

In order to perform these duties, the syNErgy case managers must possess the following skills:

Multi-tasking; writing; critical thinking; Microsoft Office Suite; web-based operations;

interpersonal skills; strong communication; marketing; experience or education in the

Human Service or related field; in addition to skills required by the hiring agency

The primary Administrative contact for the Metro syNErgy project is:

Kenny Derry
syNErgy Program Coordinator
kenneth.derry@nebraska.gov
(402) 471-9357

#### **Section 4: Budget Narrative**

The Metro detailed budget, outlined below, includes the estimated program costs for the syNErgy project, including case manager costs, participant training costs and participant supportive services costs.

Supportive services costs were estimated based on 5% of the original training cost for each training opportunity. A primary goal of the Metro project is to provide as many funds as possible for participant costs. For this reason, the Metro team has not projected material costs for the implementation of this project.

Leveraged fund sources include but are not limited to:

**Local WIA programs**—eligible participants will be co-enrolled to maximize job training resources

One-Stop Career Center services—marketing, outreach and recruitment strategies will be implemented by Career Center staff that already perform these duties

Omaha Lincoln Retrofit Ramp-up—direct linkage and contact with potential employers will assist with recruitment and outreach opportunities

**Pathways Out of Poverty grant**—eligible participants will be co-enrolled to maximize grant resources

Professional Certificate Incumbent Worker Trainings—Incumbent workers will pay a portion of the fees for Professional Certificate programs, such as LEED or Certified Energy Manager (CEM).

**Trade Adjustment Assistance (TAA) program**—eligible participants will be co-enrolled to maximize job training resources

## **Metro Detailed Budget**

	Lincoln	Omaha	Metro Total
Case Manager Wages (1FTE)	\$37,135	\$32,084	\$69,219
Retirement, FICA, Health	\$2,841	\$10,588	\$13,429
Indirect Costs	\$0	\$4,813	\$4,813
Operational Costs	\$3,826	\$15,515	\$19,341
Total Personnel Cost Per Year	\$43,802	\$63,000	\$106,802
2 year cost for Case Manager	\$87,605	\$126,000	\$213,605
Training Cost-Unemployed	\$168,396	\$353,628	\$522,024
Clients Served	110	221	331
Training Cost-Incumbent	\$128,381	\$286,672	\$415,053
Clients Served	212	457	669
Supportive Services Costs	\$15,618	\$33,700	\$49,318
Total Training Costs	\$312,395	\$674,000	\$986,395
Total syNErgy Costs	\$400,000	\$800,000	\$1,200,000
Total Clients Served	322	678	1000

## **Attachment 1: List of Metro Training Opportunities**

A)	LEED		90	\$35,008
	1	LEED Green Associate Certification		
	2	LEED AP Building & Construction Certification		
	3	LEED Green Associate Test Prep		
	4	LEED for New Construction		
В)	Building Inf	formation Modeling	40	\$9,501
	5	Building Information Modeling (101)		
	6	BIM Technology		
	7	BIM Contract Negotiation and Risk Management		
C)	Building Sci	ience	60	\$23,750
	8	The 3 R's Repairs, Renovations, Retrofits		
D)	Weatheriza	ition	90	\$59,850
	9	Weatherization I		
	10	Weatherization II		
E)	Energy Aud	litor	130	\$95,000
	11	Energy Auditor		
	12	Energy Auditing for Electricians		
	13	BPI Building Analyst/Energy Auditor Cert.		
	14	Certified Residential Energy Auditor		
F)	Solar		24	\$28,500
	15	Solar Photovoltaic (PV)		
G)	Boot Camp	s	200	\$285,000
	16	Basic Skills Boot Camp		
	17	syNErgy Boot Camp		

Н)	Pre-Appren	10	\$37,136	
	19			
	20	IBEW (Electrical Workers union)		
-2				
I)	Apprentice	4	\$34,196	
	21			
	22			
	23			
J)	Green Syste	ems Support	64	\$9,405
	24	Green Systems Awareness		
	25	Green Leadership		
K)	Air Quality		11	\$17,394
	26	Certified Carbon Reduction Manager		
	27	Certified Indoor Environmentalist (CIE)		
L)	Sustainabil	20	\$28,462	
	28			
	29	Permaculture—Sustainable Landscaping Technique	es	
M)	Instrument	ation	56	\$34,962
	30	Energy Management/Instrumentation		
	31	Variable Frequency Drives		
	32	Basic Programmable Logic Controllers		
	33	Electrical Measurements, Sensors & Controls		
N)	Certified G	reen Supply Chain Professional	8	\$12,122
	34	Certified Green Supply Chain Professional		Y12,122
	J 1	Total Steen Supply Shall Professional		
0)	Energy Gen	eration Operation	5	\$25,650
	35	Energy Generation Operation AAS Degree		

P)	Energy Ma	22	\$38,000	
	36	Energy Efficiency Management Cert. Prog.		
	37	Certified Business Energy Professional		
	38	Certified Building Energy Simulation Analyst		
	39	Certified Building Commissioning Prof. Prog.		
	40	Certified Energy Manager		
	41	Certified Energy Procurement Professional		
	42	Certified Lighting Efficiency Professional		
	43	Energy Manager in Training		
	44	Certified Green Building Engineer		
	45	Certified Sustainable Development Prof.		
	46	Distributed Generation Certified Prof.		
	47	Existing Building Commissioning Prof.		
	48	Certified Measurement & Validation Prof.		
	49	Certified Power Quality Professional		
	50	Certified Renewable Energy Professional		
Q)	Safety Trainings		60	\$22,800
	51 Elevated Work/Harness Safety Training			
	52	30 Hour OSHA		
R)	Welding			
	TT C. G.II.		32	<b>\$27,550</b>
	53	Welding Certification	32	\$27,550
	•	Welding Certification Structural Welding	32	\$27,550
S)	53	_	32 74	\$27,550 \$45,599
S)	53 54	_		
S)	53 54 <b>HVAC</b>	Structural Welding		
S)	53 54 <b>HVAC</b> 55	Structural Welding  HVAC Contractor Training Series-2011		
S)	53 54 <b>HVAC</b> 55 56 57	Structural Welding  HVAC Contractor Training Series-2011  HVAC Contractor Training Series-2012		
	53 54 <b>HVAC</b> 55 56 57	Structural Welding  HVAC Contractor Training Series-2011  HVAC Contractor Training Series-2012  HVAC Technician	74	\$45,599
	53 54 HVAC 55 56 57 Work-Type	Structural Welding  HVAC Contractor Training Series-2011  HVAC Contractor Training Series-2012  HVAC Technician  e Experiences	74	\$45,599

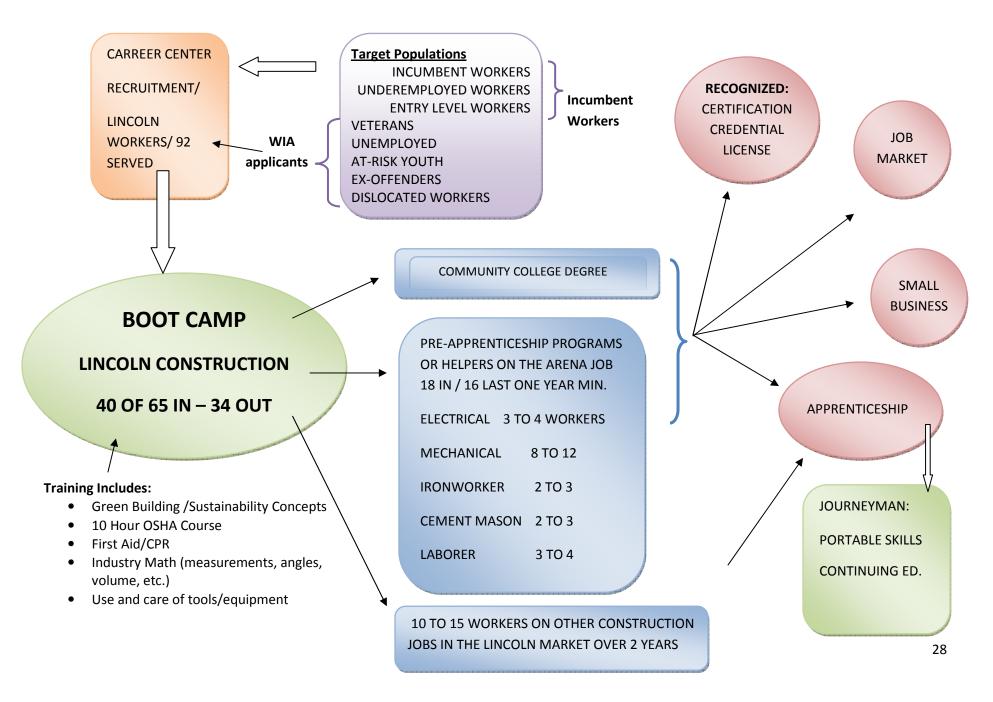
## **Attachment 2: Metro Planned syNErgy Performance Outcomes**

		Statewide			Metro Region				
	Participant Outcomes	Incumbent Workers	Unemployed Workers	Totals	Incumb Work		Unemployed Workers	Totals	
1	Served	350	600	950	161	L	276	437	46% of Statewide Numbers
2	Beginning Education/Training Activities	350	517	867	161		238	399	86% of #1
3	Completing Education/Training Activities (85%)	298	439	737	137	7	203	340	85% of #2
4	Completing Education/Training Activities & Receiving Degree/Certificate (80 %)	238	351	589	110	)	163	273	80% of #3
5	Completing Education/Training Activities Placed Into Unsubsidized Employment (80 %)	Continued	351	351+	Contin (b/c alre	eady	163	163+	80% of #3
6	Completing Education/Training Activities & Placed Into Training Related Unsubsidized Employment (75 %)	Continued	329	329 +	Contin (b/c alre	eady	153	153+	75% of #3
7	Placed In Unsubsidized Employment & Retain Employed Status 1st/2nd Quarters Following Initial Placement (90%)	Continued	315	315 +	Contin (b/c alre	eady	147	147+	90% of #5

## **Lincoln and Omaha: Planned syNErgy Performance Outcomes**

		Lincoln Area (1/3 of Metro Region) \$400,000 budget			Omaha			
	Participant Outcomes	Incumbent Workers	Unemployed Workers	Totals	Incumbe Worker		Totals	
1	Served	54	92	146	107	184	291	1/3 and 2/3 of Metro numbers
2	Beginning Education/Training Activities	54	80	134	107	159	266	86% of #1
3	Completing Education/Training Activities (85%)	46	68	114	91	136	227	85% of #2
4	Completing Education/Training Activities & Receiving Degree/Certificate (80 %)	37	55	92	73	109	182	80% of #3
5	Completing Education/Training Activities Placed Into Unsubsidized Employment (80 %)	Continued	55	55+	Continue (b/c alrea employe	109	109+	80% of #3
6	Completing Education/Training Activities & Placed Into Training Related Unsubsidized Employment (75 %)	Continued	51	51+	Continue (b/c alrea employe	102	102+	75% of #3
7	Placed In Unsubsidized Employment & Retain Employed Status 1st/2nd Quarters Following Initial Placement (90%)	Continued	50	50+	Continue (b/c alrea employe	idy 98	99+	90% of #5

**Attachment 3: Flow Chart for Green Training Responsibilities** 



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